MOTOR SERVICES IN 2024

Frédéric Beghain, EASA EAA Chapter Bjorn Mjatveit, EMR Consulting

Motor Services in 2024

#MotorsAcademy

June 12, 2024 15:00 – 16:00 CEST

WEBINAR #7



An initiative by





Frédéric Beghain

EASA Europe Asia Africa



Bjørn Eirik Mjåtveit

EASA Europe Asia Africa

This session will elaborate on the diverse range of services provided by EASA members, addressing the challenges, opportunities, and emerging trends within the industry. Explore the enduring significance of repair and maintenance services, alongside advancements in sustainability practices such as motor recycling. Discover the ongoing progress of EASA Accreditation on Energy Efficiency and Reliability, shaping the landscape of industry standards.



Short Intro of the speakers

• Frederic Beghain



• Bjorn Mjatveit





EASA members are the most active and best professionals in the motors/rotating machines systems Repair and Maintenance industry in the world



1800 service companies from 80 countries are EASA members in the world. Many suppliers are also members

EASA has unique powertrain domain-knowhow

We have the best insight into the installed base with 1.800 service providers in 70 countries





Static electrical machines

Power electronics



Rotating

electrical

machines



Rotating equipment



EASA Knowledge base

Download the Full Manual

The EASA Technical Manual is available FREE to members as downloadable PDFs of the entire manual or individual sections.



Revised May 2024 | 69 mb | Number of pages: 924



Download Sections of the Manual

+ Section 1: Machine Identification & Bearing Information + Section 2: AC Machines + Section 3: DC Machines + Section 4: Transformers + Section 5: Electronics + Section 6: Magnet Wire + Section 7: Electrical Testing + Section 8: Bearings + Section 9: Lubrication + Section 10: Mechanical + Section 11: Formulas + Section 12: Tech Notes + Section 13: Glossary

New Video Added to Video Training Library



Adjusting End Play on Vertical Pump Motors

This new video walks through the steps to adjust and set end play on a typical vertical hollow shaft pump motor. Proper end play adjustment is important to keep the lower bearing from supporting the weight of the rotor and to allow for thermal growth within the motor. The motor in this video has a thrust bearing in the top and a standard ball-type guide bearing in the bottom, which is typical of vertical pump motors. There are other bearing arrangements with somewhat different procedures for setting end play, but here we'll be working with the most common arrangement and procedure.

This video and four others can be found now and in the future as separate entries in the Resource Library, on the new Training Video

Webinar

Using EASA's Motor Rewind Data – Version 4

② Event date: 6/12/2024 12:00 PM - 12:30 PM Central

Sponsored by AKARD COMMUTATOR of TENNESSEE (ACT)
VISIT THEIR WEBSITE

Tools / Resources / FORMS

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Online Calculators

- Loop Test
- Locked Rotor Test
- Secondary Voltage
- Small Motor
 Performance

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Secondary Voltage Calculator	 Locked Rotor Test Calculator This calculator allows the user to extrapolate locked rotor torque and locked rotor current to rated voltage conditions after performing three reduced voltage measurements. More about the calculations used. 					
Small Motor Performance Calculator						

Locked Rotor Test

RATED VOLTS	460	
VOLTS	AMPS	TORQUE
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CALCULATED	1787.2	2053.5
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DIFFERENCE	-4.9%	-3.6%
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People drives Success



EASA Learning Management Platform





Visit <u>www.easa9.org</u>







27-28 Nov 2024, Paris Saclay



30 MAY 2024 13:00 |17:00 EASA-BEMAS MOTOR CLUB Energy Efficiency in Motor Systems Zaventem, Belgium



dule descriptions, Expo information registration options are available

Caesars Forum & Harrah's Las Vegas

easa.com/convention



5. ACTIVITIES AND FACILITIES CODES FOR WORK PERFORMED IN YOUR PLANT

This information will appear in your "Activities Code" and "Facilities Code" listing on EASA's website at easa.com.

a) ACTIVITIES CODE

Place a check mark (/) in the box for each activity that your company is adequately equipped to handle. 1. AC ELECTRIC MACHINE REWINDING / REBUILDING Single-phase motors less than 50 hp (37 kW) Polyphase motors up to 200 hp (150 kW) Polyphase motors over 200 to 1000 hp (150 to 750 kW) Polyphase motors over 1000 to 5000 hp (37 to 150 to 3750 kW) Polyphase motors over 5000 to 7500 hp (350 tw 1to 5600 kW) Polyphase motors over 5000 to 17500 hp (3600 kW) Polyphase motors over 5000 volts Polyphase motors over 500 volts Polyphase motors over 5000 volts Polyphase motors over 5000 volts Polyphase motors over 5000 volts Polyphase motors over 500 volts Polyphase motors Polyphase motors over 500 volts Polyphase motors Polyphase motors Polyphase motors Polyphase motors over 500 volts Polyphase motors Poly	S. SPECIALTY MACHINE REWINDING //REUULDING Servo Traction Hermetic Cryogenic Colling magnets Colling magnets Switched reluctance motors Wind generators Wind generators Hoist Arr-cooled rebuilding Air-cooled rebuilding Oi-filled rebuild	 Printed circuit board repairing Switchgear 600 volts and less Switchgare over 600 volts Custom panel fabrication General electrical contracting Remote condition monitoring 7. FIELD SERVICE Electromechanical Electronic Vibration analysis Alignment Laser alignment Portable balancing Ch-site rewinding 6. LOAD TESTING (DYNAMOMETER RANCES) Under 125 hp (93 kW) @ 1800 rpm 125 to 250 hp (93 to 186 kW) @ 1800 rpm Sol to 1000 hp (137 to 373 kW) @ 1800 rpm Over 1000 hp (137 to 373 kW) @ 1800 rpm Over 1000 hp (137 to 750 kW) @ 1800 rpm Over 1000 hp (137 to 750 kW) @ 1800 rpm Over 1000 hp (137 to 103 rsw) ELECTRICAL APPARATUS SALES Single-phase electric motors Polyphase electric motors DC motors Transformers Gear motors, speed reducers Adjustable-speed drives Yaraible-frequency drives (VFDs) Power transmission equipment 	Generators Hoists Electric motor controls Portable tools Pumps Remote condition monitoring Development Split-case pumps Vertical turbine pumps Submersible dwatering pumps Pool and spa centrifugal pumps Poot and spa centrifugal pumps Poump removal and installation Impeller and volute coatings II. ACCREDITATION/CERTIFICATION EASA Accredited UL or CSA approved for rebuilding of electric motors and generators in haz ardous locations. (Will not be listed if you do not indicate file #.) UL File # CSA File # ECX hazardous area equipment rebuilding Authorizing agency Certificate # ISO 9001 Series registration. (Will not be listed if you do not indicate certificate #.) ISO 9001 series certificate #
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b) FACILITIES CODE

Except for Items 6 and 9, place a check	Over 30 tons (27,215 t)	At least 4 x 4 x 4 ft (1.2 x 1.2 x 1.2 m)	11. BAKE OVEN
mark (\checkmark) in the box that best describes		At least 6 x 6 x 6 ft (1.8 x 1.8 x 1.8 m)	Inside width and height and depth:
your company's largest capacities. For	4. HEIGHT AND WIDTH OF LANGEST SERVICE ENTRANCE	At least 8 x 8 x 8 ft (2.4 x 2.4 x 2.4 m)	Less than 4 x 4 x 4 ft (1.2 x 1.2 x
items 6 and 9, put a check mark (7) in each box that applies (Metric equivalents	Personnel only	At least 10 x 10 x 10 ft (3.0 x 3.0 x	1.2 m)
are approximate.)	At least 8 x 8 ft (2.4 x 2.4 m)	3.0 m)	At least 4 x 4 x 4 ft (1.2 x 1.2 x 1.2 m)
1. AREA DEVOTED TO SERVICE	At least 8 x 12 ft (2.4 x 3.6 m)	8. DIPPING FOUIPMENT	At least 6 x 6 x 6 ft (1.8 x 1.8 x 1.8 m)
WORK	At least 12 x 14 ft (3.6 x 4.3 m)	Length and width and depth:	At least 8 x 8 x 8 ft (2.4 x 2.4 x 2.4 m)
Less than 2,000 sq. ft (186 sq. m)	At least 14 x 16 ft (4.3 x 4.9 m)	Less than 4 x 4 x 4 ft (1.2 x 1.2 x	At least 10 x 10 x 10 ft (3.0 x 3.0 x
2,000 - 4,999 sq. ft (186 - 464 sq. m)	5 LATHE (MAXIMUM SWING)	1.2 m)	3.0 m)
5,000 - 9,999 sq. ft (465 - 929 sq. m)	Less than 16 in (40 cm)	At least 4 x 4 x 4 ft (1.2 x 1.2 x 1.2 m)	12. AC TEST PANEL KVA CAPACITY
10,000 - 14,999 sq. ft (930 - 1,393	16 - 23 in (40 - 60 cm)	At least 6 x 6 x 6 ft (1.8 x 1.8 x 1.8 m)	Less than 100 kVA
Sq. m)	24 - 35 in (61 - 90 cm)	At least 8 x 8 x 8 ft (2.4 x 2.4 x 2.4 m)	100 - 500 kVA
sa. m)	36 - 47 in (91- 120 cm)	9. VACUUM-PRESSURE	501 - 2,500 kVA
50.000 sq. ft (4.646 sq. m) and over	48 - 71 in (121 -180 cm)	IMPREGNATION (VPI RESIN)	Over 2,500 kVA
	72 in (181 cm) or more	(Check all that apply)	12 NAVININ TEST DANEL VOLTAGE
(Radius from plant)	6. DYNAMIC BALANCING	Ероху	600 volts or less
Up to 50 miles (80 km)	EQUIPMENT (Check all that apply)	Polyester	At least 2 000 volts
Up to 100 miles (160 km)	Less than 500 lbs (227 kg)	Other	At least 4,000 volts
Up to 200 miles (321 km)	500 - 1,999 lbs (227 - 906 kg)	10. VPI PROCESSING EQUIPMENT	At least 6,000 volts
Over 200 miles (321 km)	2,000 - 4,999 lbs (907 - 2,267 kg)	DIAMETER	At least 11 000 volte
3. LARGEST CRANE OR HOIST LIFTING	5,000 - 9,999 lbs (2,268 - 4,545 kg)	Less than 3 ft (0.914 m)	
CAPACITY	10,000 lbs (4,546 kg) and over	□ 3 - 5.99 ft (0.914 - 1.827 m)	14. DC TEST PANEL KW CAPACITY
Less than 2 tons (1.815 t)	7. BURNOUT OVEN	☐ 6 - 7.99 ft (1.828 - 2.437 m)	Less than 100 kW
Up to 5 tons (4.535 t)	Inside width and height and depth:	U 8 - 9.99 ft (2.438 - 3.047 m)	U 100 - 500 kW
Up to 10 tons (9.071 t)	Less than 4 x 4 x 4 ft (1.2 x 1.2 x	10 - 11.99 ft (3.048 - 3.657 m)	□ 501 - 2,500 kW
Up to 30 tons (27.215 t)	1.2 m)	12 ft (3.658 m) and larger	Over 2,500 kW

QUALIFICATIONS AND CONDITIONS OF MEMBERSHIP

MEMBERSHIP QUALIFICATIONS

- 1. ACTIVE MEMBERS of this Association shall be firms engaged in the business of servicing electrical, electronic or mechanical apparatus. Members must meet the following qualifications:
 - A. Have been in business at least one year, except a newly established or acquired location of an Active member firm is eligible for Active membership regardless of its length of time in business as long as it meets the membership requirements;
 - B. Have at least two full-time employees;
 - C. Have been approved for membership;
 - D. Agree to be bound by and comply with the provisions of the Bylaws and Governing Policies of the Association.
- 2. Where an Active Member is a part of a business organization which has more than one such location, each facility is eligible to apply for its own membership in the Association and the benefits of membership shall not be made available to, nor be used by, any such separate facility which does not hold its own membership in the Association.

OBJECTS

- The objects of the Association shall be:
- 1. To foster the trade, commerce and interest of those engaged in the business of servicing and marketing electrical, electronic and mechanical apparatus.
- 2. To correct trade abuses relative thereto.
- 3. To secure freedom from unjust or unlawful exactions.
- 4. To collect and disseminate information of value to members and the public.
- 5. To promote uniformity in the trade customs of those having a common interest in the industry.
- 6. To arbitrate differences between members.

7. To encourage friendly relations among members.

8. To promote voluntary standards and cooperation in order to avoid undue government intervention.

EASA CODE OF BUSINESS PRACTICE

EASA strongly encourages its members to represent the electrical apparatus sales and service industry with the highest quality of business integrity, ability and service by meeting the following guidelines. While EASA may not be able to enforce the guidelines, if a serious violation is reported, EASA may report the violation to the appropriate law enforcement agency.

- 1. A member will honor its financial obligations and warranties on any job undertaken.
- 2. A member will strive to adhere to all of the standards adopted by EASA (e.g., EASA/ANSI Standard AR100: Recommended Practice for the Repair of Rotating Electrical Apparatus; EASA Limited Warranties).
- 3. Members will offer discounts or arrange special terms to all purchasers in similar circumstances.
- 4. A member will not misrepresent its business, products or services.
- 5. A member will show respect for other members and not attempt to harm another's business through misrepresentation or any other false statements which would cause loss of good will or reputation.
- 6. A member will adequately provide for the well-being of its employees. The member will carry Workers' Compensation Insurance as required by Law, Liability Insurance, and such other insurance as may be necessary for the proper protection of its employees and the public.
- 7. A member will work with fellow members to the best of its ability in sound and lawful projects or programs intended to improve the quality of the industry's service in the public interest.
- 8. A member will be environmentally responsible at all times and will voluntarily attempt to comply with any and all environmental laws, rules and regulations applicable to the member's business.

DIVERSE RANGE OF SERVICES PROVIDED BY EASA MEMBERS

Services Offered

All EASA Services Offered



Indication by respondents as to whether services are currently provided, currently subcontracted or neither provided or subcontracted



Other Services

All EASA Other Services Offered



■ Currently Provide Service ■ Currently Subcontract ■ Neither

Indication by respondents as to whether services are currently provided, currently subcontracted or neither provided or subcontracted. A parenthetical example was included with the "Maintenance Services" category. The actual answer choice was, "Maintenance Services (Personnel Imbedded at Customer Facility)."



Predictive Maintenance Services



All EASA Predictive Maintainance Services

Currently Provide Service Onsite/Route Based Currently Provide Service Remotely Currently Subcontract Do No Currently Provide or Subcontract Service

EASA The Electro Mechanical Authority EUROPE ASIA AFRICA CHAPTER

Respondents were asked to indicate whether they currently perform (or subcontract) any specific predictive maintenance services.

Industries Served



Percentage of respondents indicating industry among their top five largest in terms of revenue Region 9 All EASA



Continiously jumping the curve to create customer value





CHALLENGES AND OPPORTUNITIES EMERGING TRENDS WITHIN THE INDUSTRY

Local, agile, multi-talentet – Not brand depended EASA members are considered as Trusted advisors

What it takes to be a "Trusted Advisor"

- Keeping your promises
- Solving problems finding the root cause
- Meeting/exceeding expectations
- Providing services which customers can't perform in-house
- Presenting customers with options/alternatives
- Identifying issues before they become problems
- Offering new ideas
- Sharing your knowledge/expertise
- Focus on building a long-term relationship



EASA







What's happening in our industry?

Expertise that was required in the past :

- Electrical and mechanical engineers
- Condition monitoring engineers
- Motor rewinders
- Mechanics
- Electricians
- ➢ welder
- Paint and sandblast personnel

New Expertise are coming and at the same time we need to keep some of the old good ones:

- Electrical and mechanical engineers
- Condition monitoring engineers
- Ex engineers
- Motor rewinders
- Mechanics
- Electricians
- Service electronics, pump, gearboxes,
 ... specialists
- Service specialists
- Certified welder
- Paint and sandblast personnel
- Data engineers
- Rams engineers (Reliabiltiy, availbility, maintainbility
- Data scientist / Al
- Mathematician
- 3D/modelling Engineers



12.06.2024

What is servitization?

"People don't want to buy a quarter-inch drill, they want a quarter-inch hole"

> – Theodore Levitt



Figure 4: Motor System Definition (Source: Impact Energy Inc., 2014)

The motor is one the best cross cutting technology, it is an Electro-Mechanical equipment, one of the most important equipment, one of the most reliable, but also one of the best indicator in maintenance performances



Actual Service scope and developing one Sharing experiences and solutions

Substitution •

- Replacement
- Chemical and oil handling
- Energy efficiency •
 - VFD
 - Correct control gear
 - Pump vs motor
- Upgrade design and lifetime extension ٠
 - Bearing
 - Paint
 - Insulation materials
 - Design and upgrade
- Operational parameter of workshop •
 - Electricity consumption
 - Use rest heat for testing and burnout
- Field service •
 - Electric cars
 - Drive training
 - Planning to reduce driving

- Procurement
 - Green certificate
 - Require reporting from suppliers
 - Transport CO2 vs cost
 - Tracebility
- Recycling _
 - %
 - Handlig
 - Certificate and documentation
- Re-use _
 - **Reuse critical parts**
 - Improve design
- Customer _
 - Where are their input?
- Branding _
 - Upgrades, improvements and value added
 - Trend words, power of the words we use

EXPLORING THE ENDURING SIGNIFICANCE OF REPAIR AND MAINTENANCE SERVICES

Repair or Replace

- From the last Copper Alliance survey (2024)
 - Typically motors less than 40 kW are replaced rather than repaired
 - In some cases, the threshold can be higher (In some countries it can be 160kW)
- Importance of a workshop expertise
 - Dismantling and Workshop Tests offer some additional infos very important to prevent repetive or future failures
 - In one of our previous market research we have discovered that only 25% of the motors who were sent to EASA workshops were rewound
- > Why do we repair?
 - Lead Time, Production Losses, Logistic conditions
 - Integration in the existing systems (Caracteristics, Risk, Motors in Stock, Certification Issues, ...)
 - Budget Available
 - Interlocutor
- > Why do we replace?
 - Customer satisfaction when available and possible (Never forget that service companies work always on long term basis, they want to keep their customers, ...
 - Higher Efficiency motor can be used
 - IEC Motors are dimensionally interchangeable





Trends in Plant Operation Goals

Rank the following plant operation goals in terms of their priority within your organization.

	2023 Rank	2019 Rank	2014 Rank
Reducing equipment downtime	1	2	2
Improving productivity/output	2	3	3
Improving safety	3	1	1
Overhead cost reduction	4	5	5
Quality improvements	5	4	4
Energy savings	6	6	8
Labor cost reduction	7	7	6
Adopting more environmentally friendly/sustainability practices	8	9	9
Shortening production cycle time	9	8	7

Ranking of weighted average for "First, Second, and Third Choice"



97% of decisionmakers plan to invest in Energy Efficiency ???

EASA © 2023





EASA ACCREDITATION ON ENERGY EFFICIENCY AND RELIABILITY

Developed accreditation together to lift the whole industry

Recognized as an American National Standard (ANSI)

EASA Standard AR100-2020

RECOMMENDED PRACTICE FOR THE REPAIR OF ROTATING ELECTRICAL APPARATUS

COMPLIES WITH EASA AR100

EASA Accreditation Program, is a <u>transparent</u> program, built by the industry and for the industry, based on the Best Practices to improve <u>motor efficiency</u>, <u>reliability and Performances</u> with : 23 categories, Over 70 total criteria elements

Housekeeping	Shafts	Accessories	High-potential tests
Training	Bearings (ball, roller; sleeve)	Winding removal and core integrity	Bearing insulation
Internal audits	Lubrication	Rewind data (specification)	No load tests
Identification and condition assessment	Frame and bearing housings	Stator windings, insulation system, conductors & coils	Finish and handling
Terminal leads, connectors and boxes	Squirrel cage rotors	Winding impregnation	Calibration
Cooling system	Balancing	Winding insulation and coil tests	

Also for IE3 Motors

160 workshops already EASA accredited in the world, More to come. Please visit: <u>www.easa.com/accreditation</u>

Why not having the EASA Accreditation as a global standard for workshops ?

ADVANCEMENTS AND SUSTAINABILITY PRACTICES SUCH AS MOTOR RECYCLING

Farb- und Lackabfälle, die organische Lösemittel o	0,358	
Farb- und Lackabfälle mit Ausnahme	1,243	

, impair www.idev.inw.devidewoininewieldung

Abfallschlüssel 2

080111

080112

~ ~

Art und Menge der erzeugten Abfälle

derjenigen, die

		Abtallaufkommen			
Abfallarten- schlüssel	Abfallarten gemäß Europäischem Abfallverzeichnis, Stand 2018	Tonnen	Bei Schlämmen zusätzlich: Trockenmasse in Tonnen		
150110	Verpackungen, die Rückstände gefährlicher Stoffe e	0,049	4		
150202	Aufsaug- und Filtermaterialien (einschließlich Ölf	0,84	;		
150101	Verpackungen aus Papier und Pappe	48			
190902	Schlämme aus der Wasserklärung	15,28			
140603	andere Lösemittel und Lösemittelgemische	0,395			
150202	Aufsaug- und Filtermaterialien (einschließlich Ölf	0,52			
	and the second				

Bemerkungen/Abschluss

Bemerkungen

Erzeugung von Abfällen 2018

From Tomas Jezdinsky, International Copper

Separation of raw materials & recovery for reuse

Pre-separation only with larger motors

- Smaller motors <150kg are usually not further dismantled. They go directly as entire unit as "electrical scrap" outside of the EU.
- For larger motors at least housing is cracked and stator vs rotor separated. Copper in the rotor is usually always taken out and sold separately at higher Cu scrap price to metal brokers or to recyclers.

Basically all metals from motors can be recovered almost 100%, with some impurities

- Recyclers with dedicated machinery, several lines of shears and shredders, then fine-sorting via belts (e.g. magnetic or flotation) to separate all metals
- > However, the magnetic steel from the rotor core laminations is not treated in a separate way
- Recycled copper from industrial electrical motors said to achieve >98% purity
- Same for Fe and Alu (from housing), sold to EAF for new metal production and secondary fusion for new Alu in re-melters
- Permanent magnets made of rare earths are today in industrial motor recycler not yet an issue as extremely rare. No approach today to recover PM in large industrial motors.

EASA – CWIEME Berlin Conference & Networking, 13 May 2024

courtesy: SK Metals

CONCLUSIONS

RJW, Liverpool, UK

<image>

Spit Engineering, Amelo, The Netherlands

Servo Motors Adjust, Barcelona, Spain

VDP Industries, Belgium

Lehmus, Portugal

Bakker Repair, The Netherlands

Electromechanical Resource Center: easa.com/erc

EUROPE ASIA AFRICA CHAPTER

QUESTIONS ?

Electrical Apparatus Service Association, Region 9, Europe and World Chapter

Global website : www.easa.com

➢ Region 9 : www.easa9.org

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"The Electro Mechanical Service industry should speak with one voice internationally to share best practice and contribute to the debates for improving reliability and energy efficiency of the drive system from power input to transmitted power included."

